

2020

PSYCHOLOGY — HONOURS

Paper : CC-7

Full Marks : 50

The figures in the margin indicate full marks.

*Candidates are required to give their answers in their own words
as far as practicable.*

Unit 1 to 4

1. Write short notes on **any two** of the following : 5×2
- (a) Nature of Social Psychology
 - (b) Heuristics
 - (c) Functions of Group
 - (d) Social Cognition.
2. Answer **any one** question :
- (a) Is prejudice always negative? State some ways of reducing it. 2+8
 - (b) How does arousal theory explain social facilitation and social inhibition? 10
 - (c) What is interpersonal attraction? Mention few determinants of it. 3+7
3. Answer **any two** questions :
- (a) Define attitude. How it can be changed? What is the attitude-behaviour link? 3+8+4
 - (b) Define prosocial behaviour. Is it synonymous with altruism? Briefly mention some theories of prosocial behaviour. 3+4+8
 - (c) What do you mean by 'intergroup conflict'? State its sources and management. 3+6+6
 - (d) What are the conditions that influence group decision making? What is 'Prisoner's dilemma'? 10+5
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